



# Investor Presentation



FEBRUARY 2026

# Cautionary statement regarding forward-looking statements

This presentation contains certain forward-looking statements within the meaning of the federal securities laws. The words “believe,” “may,” “will,” “estimate,” “continue,” “anticipate,” “intend,” “expect,” “could,” “would,” “project,” “plan,” “potential,” “target,” and similar expressions and variations thereof are intended to identify forward-looking statements, but are not the exclusive means of identifying such statements.

All statements contained in this presentation that do not relate to matters of historical fact should be considered forward-looking statements, including but not limited to, those statements around our driverless operations and future financial and operating performance; our ability to meet customer demand, reduce costs and general expectations in future periods; the benefits of integrating AI into our product; the safety benefits of our technology and product; our ability to achieve certain milestones around, and realize the potential benefits of, the development, manufacturing, scaling (including, but not limited to, the lane expansion strategies, the transition to our DaaS model fleet size and our product’s availability and capabilities) and commercialization of the Aurora Driver and related services, on the timeframe we expect or at all; our relationships with our partners and customers and anticipated benefits that they may derive from our product (including, but not limited to, hardware availability, efficiency gains and increasing revenues and margins); the timing for developing, and the anticipated benefits of, future generations of hardware kits; the anticipated impact of our product on the freight industry and economy; our expected market share and competitive position; the efficiency and effectiveness of our validation process and profitability of our products and services; the regulatory tailwinds and framework in which we operate and our ability to comply with the current and future regulatory framework; and our financial performance, anticipated investment in truck fleet and expected cash use and cash runway.

These statements are based on management’s current assumptions and are neither promises nor guarantees, but involve known and unknown risks, uncertainties and other important factors that may cause our actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by the forward-looking statements.

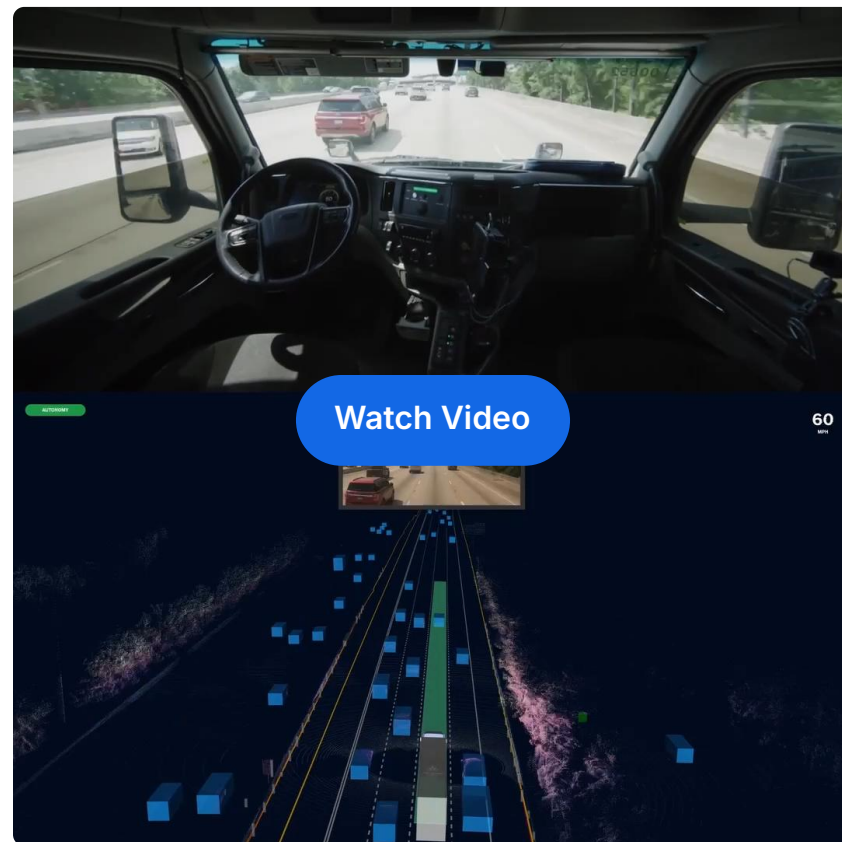
Important factors that could cause actual results to differ materially from the forward-looking include, among others, risks and uncertainties relating to the development, validation, safety performance and commercialization of the Aurora Driver; regulatory developments and approvals; the performance of, and relationships with partners and customers; market demand and competitive dynamics; and liquidity and access to capital. A discussion of these and other risks and uncertainties is included under the heading “Risk Factors” section of Aurora Innovation, Inc.’s (“Aurora”) Annual Report on Form 10-K for the year ended December 31, 2024, filed with the U.S. Securities and Exchange Commission (the “SEC”) on February 14, 2025, and other documents filed by Aurora from time to time with the SEC, which are accessible on the SEC website at [www.sec.gov](http://www.sec.gov). Additional information will also be set forth in our Annual Report on Form 10-K for the year ended December 31, 2025.

All forward-looking statements reflect our beliefs and assumptions only as of the date of this presentation. Aurora undertakes no obligation to update forward-looking statements to reflect future events or circumstances.

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This presentation also contains estimates and forecasts based upon management’s current expectations, beliefs and projections, many of which are inherently uncertain. This information reflects management’s current assumptions and limitations and should be considered together with other information presented. Aurora’s projected uses of cash are based upon assumptions including research and development and general and administrative activities, as well as capital expenses and working capital. Aurora does not undertake to update such data after the date of this presentation.

**Driverless trucks are on the road, operating commercially. Autonomous freight is no longer just a vision. It's a reality and it's powered by the Aurora Driver.**



Hyperlapse of an Aurora Driver-powered truck autonomously hauling freight between Dallas and Houston in April 2025

# With the Aurora Driver, the future of freight is superhuman



## Perception

Superhuman vision that sees in all directions



## Awareness

Superhuman focus that never gets distracted



## Stamina

Superhuman stamina that never stops the clock

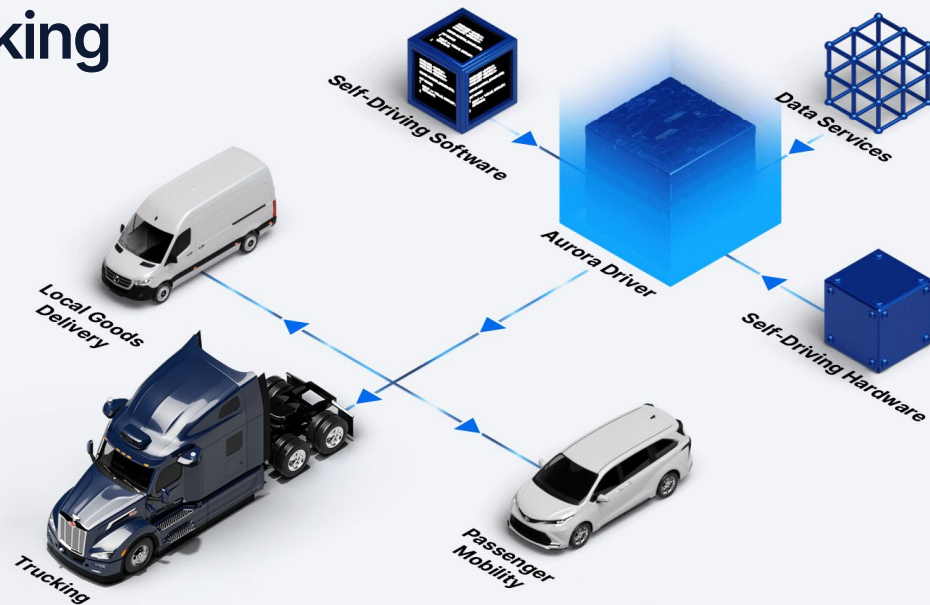


## Reaction

Superhuman reflexes that make decisions in milliseconds



We're building the Aurora Driver around a common core to power various vehicles in multiple use cases—trucking is our first focus





OUR MISSION

**Deliver the benefits of  
self-driving technology  
safely, quickly, and broadly**

# Aurora is in the pole position for autonomous trucking

- Only company with driverless commercial long-haul trucking operations on public roads in the U.S.
- Trucking is a massive market and the Aurora Driver can unlock tremendous value
- Only player with strategic partnerships to enable commercialization at scale
- Strong balance sheet with sufficient liquidity to achieve positive free cash flow
- Driver as a Service (DaaS) business model supports anticipated capital efficient shareholder value creation
- Accelerating our first-mover advantage to reinforce our leadership position

# Trucking is a massive market

With attractive  
unit economics  
and significant  
need for this  
technology

U.S.  
~\$1  
trillion<sup>1</sup>

Global  
~\$4  
trillion<sup>2</sup>



Our strong, strategic relationships support our path to scale in trucking, and springload us for our entry into personal mobility

Best in Class OEM Partners



PACCAR

TOYOTA

Pioneering Hardware and Hardware as a Service Partners



Industry-Leading Fleet Service, Ride-Hailing, and TMS Partners



Uber



Industry-Leading Logistics Companies

FedEx

Hirschbach

SCHNEIDER

Uber Freight

VOLVO  
Autonomous Solutions

WERNER



# We are designing our trucking product to address the industry's primary pain points

## INDUSTRY PAIN POINT

## THE AURORA DRIVER WILL PROVIDE



### Driver shortage and high turnover

1,200,000 additional drivers needed over the next decade<sup>1</sup>, 90%+ annual turnover for large fleets<sup>2</sup>



Scalability; stable driver supply



### Hours of service limitations

Traditional trucking is subject to hours of service limitations, at most 11 hours of driving at a time



Higher utilization; faster freight



### High fuel costs

~\$4/gallon diesel average in 2025<sup>3</sup>



Potential to reduce fuel use and emissions by up to 32% through more efficient vehicle operations<sup>6</sup>



### High insurance costs

~4,800 deaths in large truck accidents in 2023<sup>4</sup>; Insurance premiums continue to hit new highs, increasing 7.5% on average over the last 5 years<sup>5</sup>



Safer operation; more data for fault attribution

(1) ATA Driver Shortage Report Update, 2022

(2) ATA 'The Truth About Trucking Turnover', March 2022 (2019 data)

(3) EIA Diesel, 2025

(4) Motor Carrier Safety Progress Report Federal Motor Carrier Safety Administration, March 2024

(5) American Transportation Research Institute, Operational Costs of Trucking, 2025

(6) Aurora Innovation: The Sustainability Opportunity of Autonomous Trucking, April 2024

**Our Safety Case Framework is the foundation for trust in our technology, demonstrating that the Aurora Driver is acceptably safe to operate on public roads**

**To commence driverless operations, we closed the Dallas to Houston Safety Case**



## Our driverless customer cohort includes several freight leaders including Hirschbach and Uber Freight, among others



"Since April, Aurora's self-driving trucks have been completing roundtrip hauls between Dallas and Houston. This marks an important industry milestone, with Uber Freight becoming the first logistics platform to offer shippers access to fully driverless Class 8 trucks operating on public roads. As driverless operations scale, we remain committed to smarter supply chains, more efficient roads and highways, and driving real impact for our customers and partners. Together, we're reshaping how goods move across the world."

-Dara Khosrowshahi, CEO, Uber

# Uber



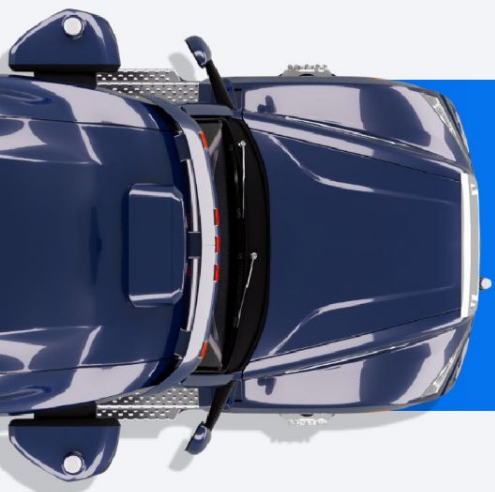
"Aurora's transparent, safety-focused approach to delivering autonomous technology has always given me confidence they're doing this the right way. Transforming an old school industry like trucking is never easy, but we can't ignore the safety and efficiency benefits this technology can deliver. Autonomous trucks aren't just going to help grow our business — they're also going to give our drivers better lives by handling the lengthier and less desirable routes."

-Richard Stocking, President and CEO, Hirschbach Motor Lines

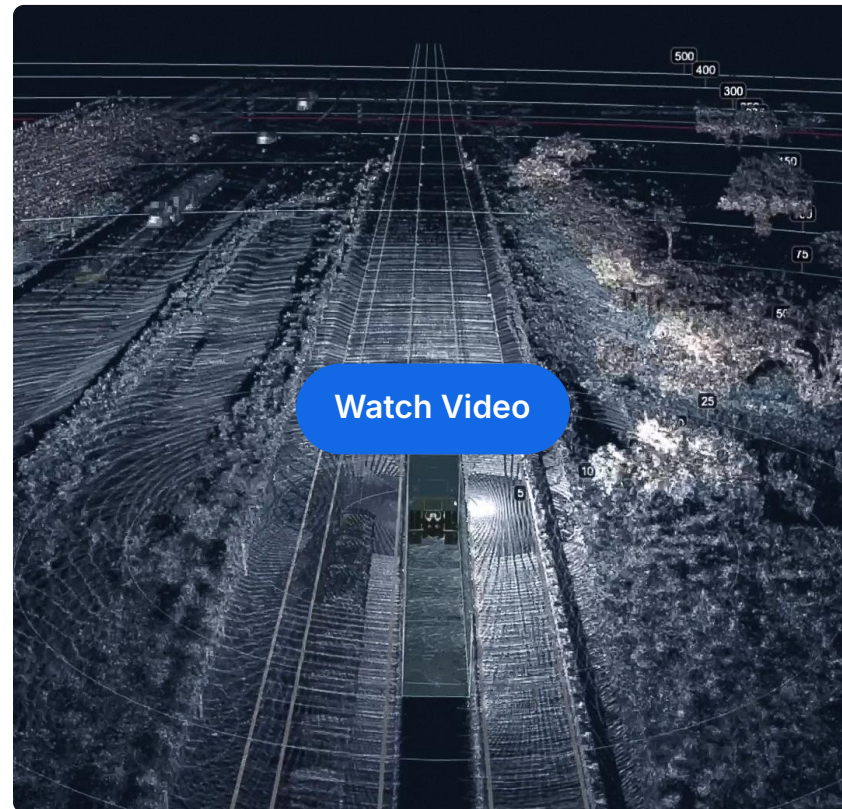




**Now that we have proven the promise of our technology we are focused on rapidly increasing the value of our product for our customers and ultimately becoming an essential partner in the freight industry**

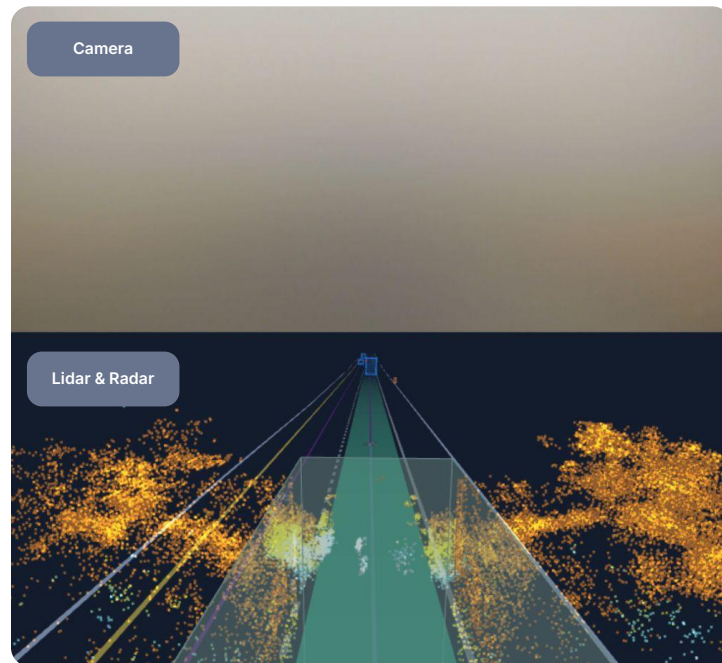


**Just three months after launch and ahead of schedule, in July we validated night driverless operations, more than doubling truck utilization potential**



With FirstLight lidar, the Aurora Driver sees over 450 meters in even the darkest conditions, which is approximately three times the legal range of high beam headlights, giving it superhuman perception and a clear safety edge at night

**With our latest software release, we unlocked a critical expansion of our operating domain with the validation of driverless operations in multiple forms of inclement weather, including rain, fog, and heavy wind**

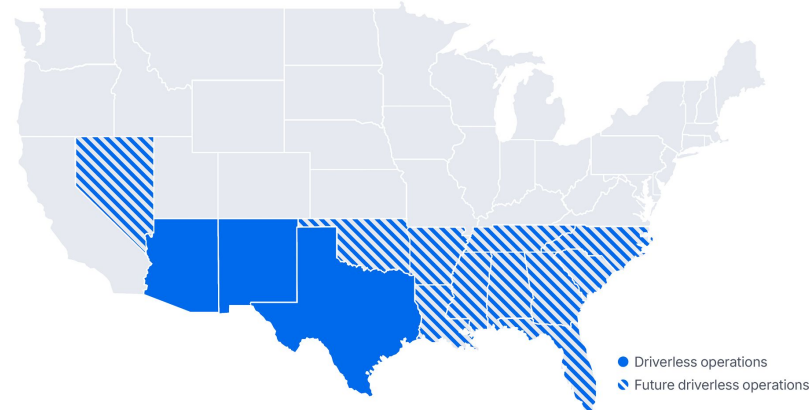


Superhuman Perception: Our multi-modal sensor suite maintains high-confidence detection in dense fog, identifying vehicles and objects where human vision, as well as camera-only architectures reach their physical limits

During 2025, inclement weather of all types constrained our driverless operations in Texas roughly 40% of the time. Our latest software release drives a step-change in potential availability and utilization across the Sun Belt, a core component of our value proposition

**With our latest software release, we believe the Aurora Driver is now sufficiently generalized for us to begin expanding across the Sun Belt in 2026, aligned with customer demand**

### Illustrative expansion through 2026

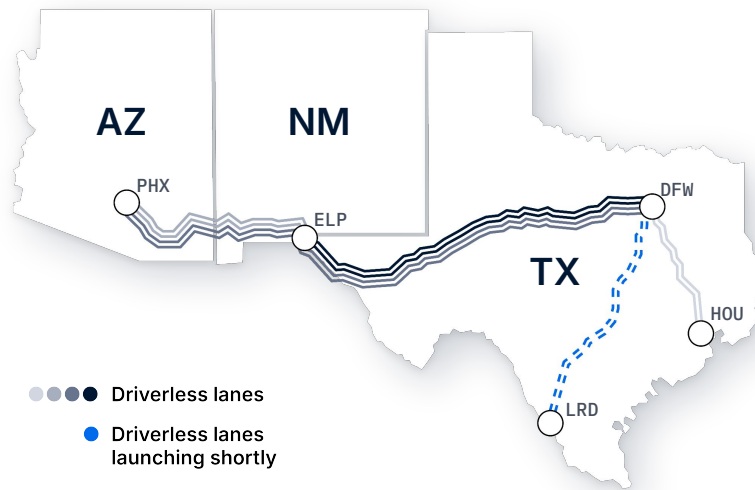


We leveraged this generalizability to launch supervised autonomous operations this month on the bidirectional lanes between Dallas and Laredo and are targeting driverless validation this quarter

Executing the Laredo expansion near simultaneously with the Phoenix expansion validates our core thesis that the Aurora Driver is positioned to rapidly scale in trucking given the self-similarity of the U.S. interstate highway system



We are more than tripling our driverless network to 10 lanes, increasing our current addressable market to 3.6+ billion vehicle miles traveled (VMT)

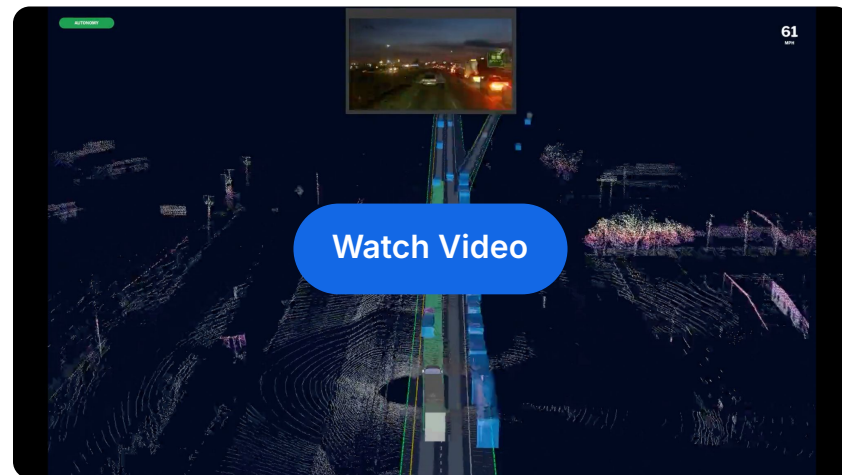


**Superhuman Utilization:** The 1,000+ mile multi-state lane between Fort Worth and Phoenix far exceeds hours of service limitations for a traditional driver, thereby enabling superhuman asset utilization for our customers

**Strategic Access:** This quarter we expect to complete driverless validation for the bidirectional lanes between Dallas and Laredo. This route, which expands the Aurora Driver's operational domain through the San Antonio, Austin and Waco metros, is the nation's largest international trade gateway and a critical freight artery between the U.S. and Mexico

# We have also begun supervised autonomous freight delivery to support multiple customer facilities

- Detmar: between their facility in Midland, Texas and Capital Sand's mining site in Monahans, Texas, along I-20
- Hirschbach: between Dallas and Laredo to support their customer Driscoll's, the largest berry company globally
- One of the leading carriers in the U.S.: from their Phoenix facility

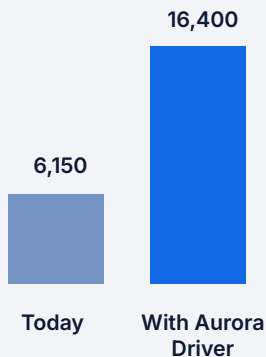


Aurora Driver traversing between Detmar's facility and Capital Sand's mining site along I-20 (20x hyperlapse)

# Carrier Perspective: The Aurora Driver has the potential to deliver significant revenue and profit growth

## Illustrative End-to-End Case Study: 1 week comparison

Estimated Revenue  
\$/ truck



Estimated Profit  
\$/ truck



### Assumptions

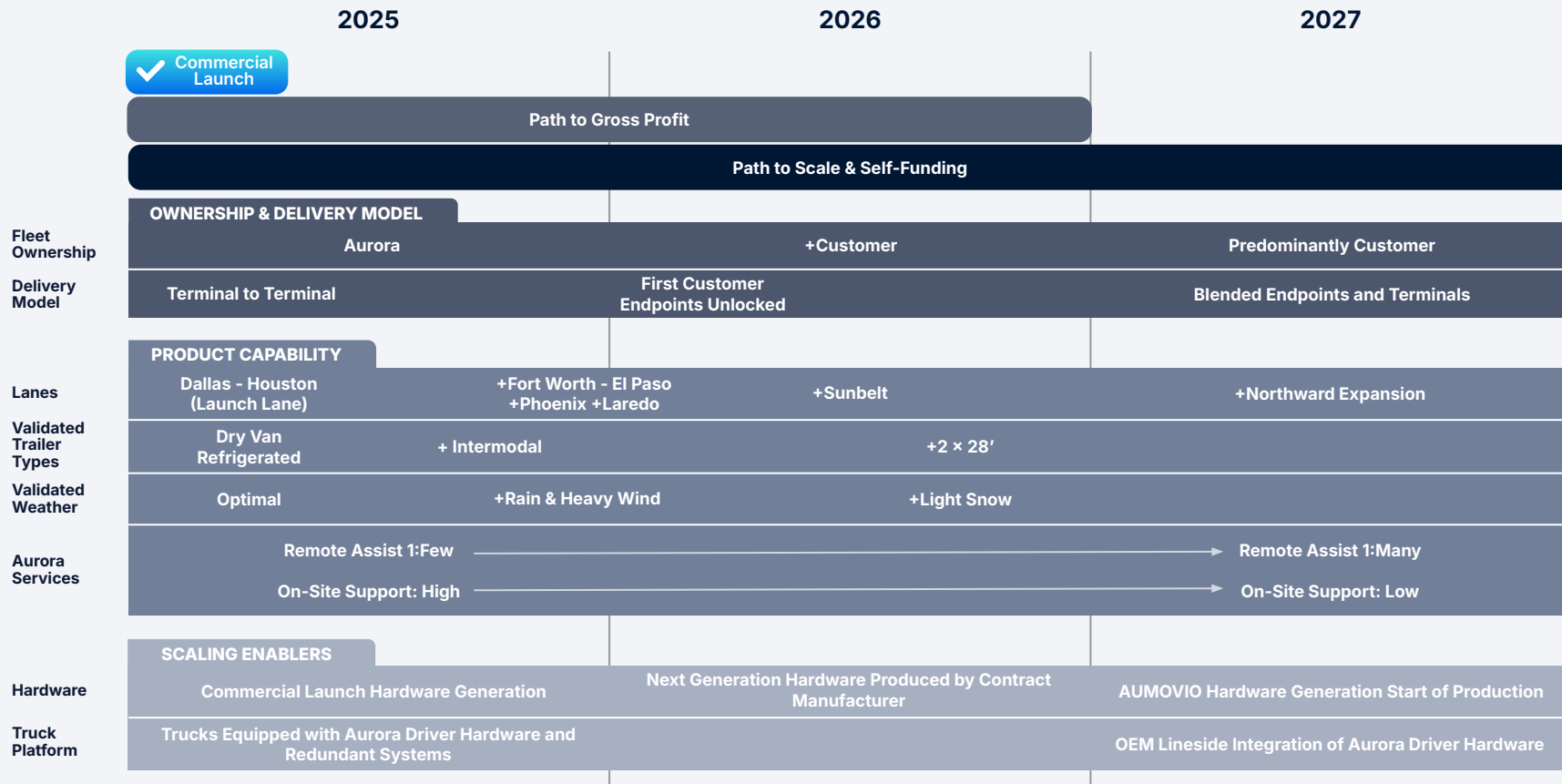
	Today	With Aurora Driver
Trips / week	3	8
Revenue / mile <sup>1</sup>	\$2.05	\$2.05
Cost / mile	\$1.99 <sup>2</sup>	\$1.84 <sup>3</sup>
Net Margin	3%	10%

(1) Based on June 2025 DAT contract bidirectional lane pricing plus \$0.42 avg processed fuel surcharge


(2) American Transportation Research Institute, based on 2023 Operating Margin of Truckload Sector of 3%

(3) Includes driver and fuel savings vs. a solo driver

# Aurora Driver Indicative Roadmap to Scale







**We anticipate exiting  
2026 with more than 200  
driverless trucks (without  
a partner-requested  
observer)**

**\$80M**

**Revenue Run-Rate (E)**

**This anticipated exit rate translates to an approximately \$80 million revenue run-rate for our Transportation as a Service business, establishing a powerful foundation for 2027 when we expect the DaaS model to commence**

**We are targeting  
breakeven gross  
margin on a run-rate  
basis exiting 2026  
supported by:**

## Revenue drivers



Rapid lane  
penetration  
& expansion



Increased  
asset  
utilization



Increased  
value  
creation

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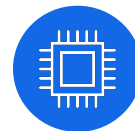
## Cost reduction levers



Realization  
of remote  
assistance  
efficiencies

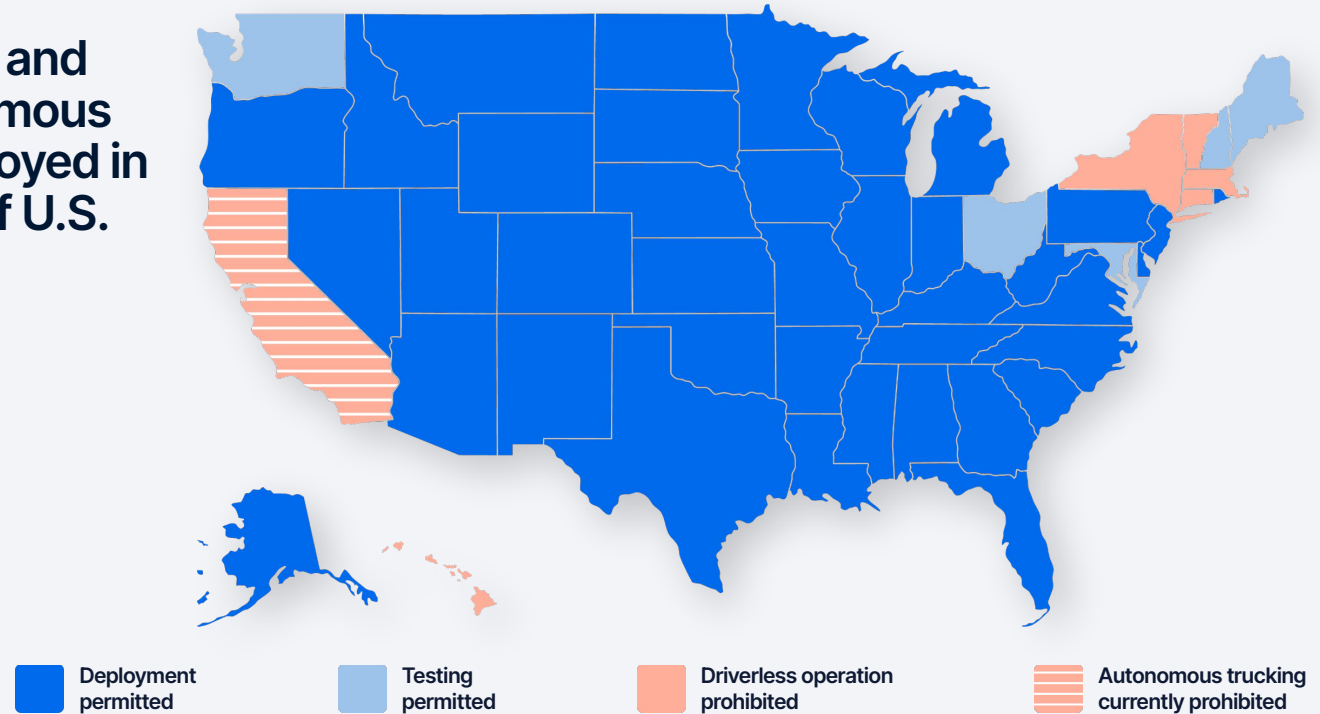


Reduction  
in on-site  
support



Introduction  
of second  
generation  
commercial  
hardware

**Under existing law and regulation, autonomous trucks can be deployed in the vast majority of U.S. states today**

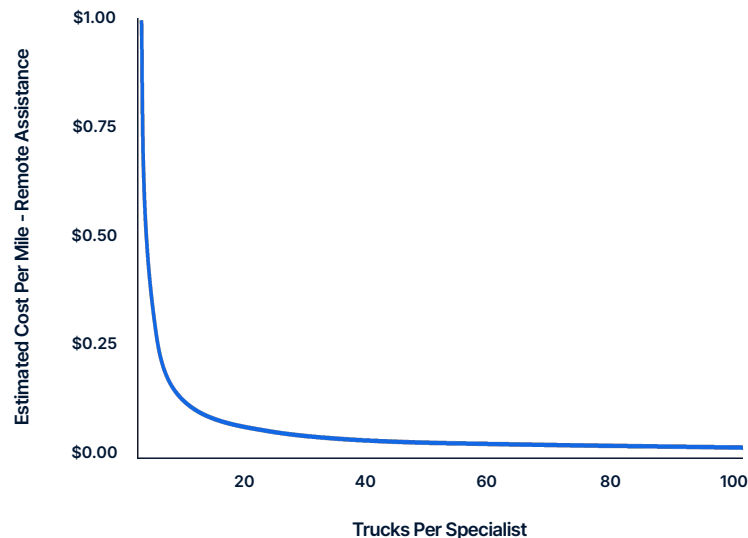


**Notes:**

- \* 25 states expressly allow and 14 states implicitly allow the driverless deployment of autonomous trucks
- \* CA prohibits autonomous truck testing and deployment, but allows the testing and deployment of autonomous light vehicles. On April 25, 2025, CA released proposed regulations for the testing and deployment of autonomous trucks
- \* LA allows autonomous truck deployment, but has no existing regulations regarding autonomous light vehicle deployment
- \* KY allows autonomous light vehicle deployment and autonomous truck testing; the driverless deployment of autonomous trucks is allowed starting August 2026

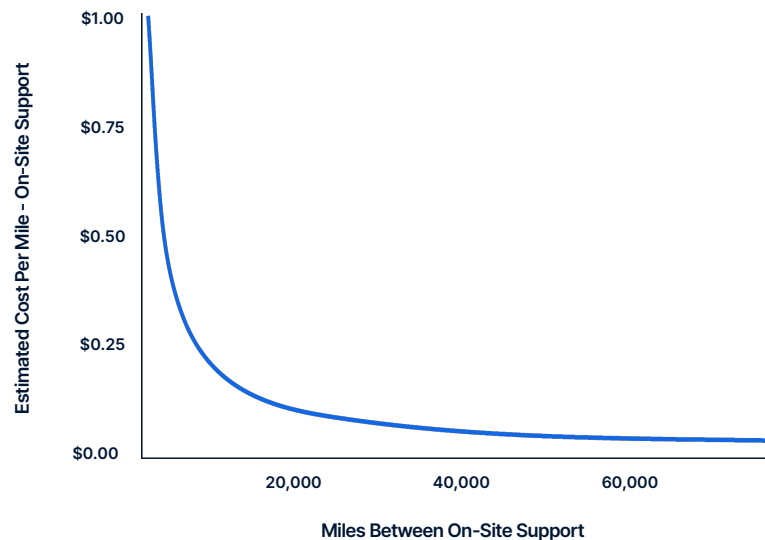
**As the Aurora Driver's performance continues to improve, we expect to reduce remote assistance costs**

Remote Assistance Specialist to AV trucks ratio will significantly improve over time, driving down cost per mile



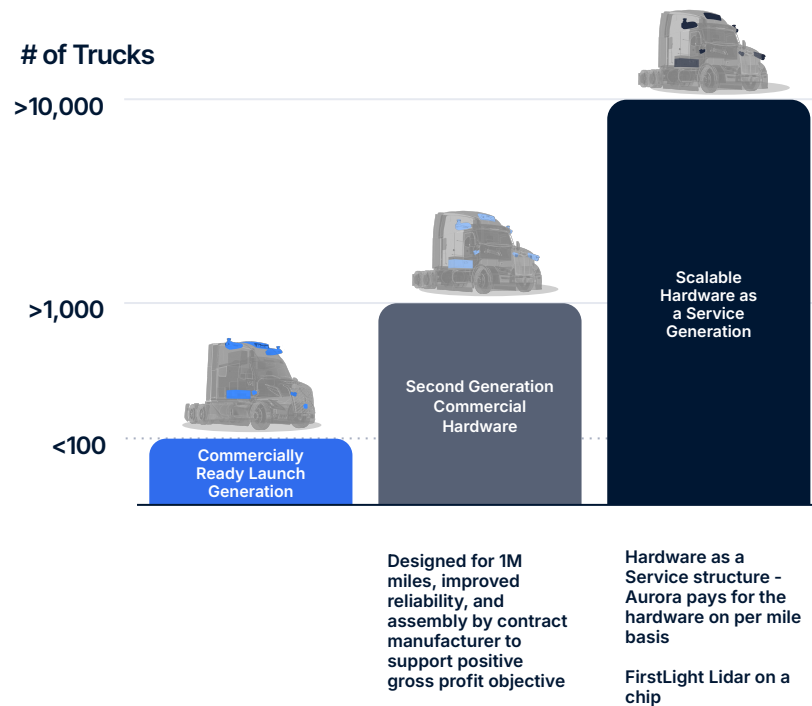
**We also expect this performance improvement to reduce the need for on-site support**

Frequency of on-site support will decline over time, further reducing cost per mile



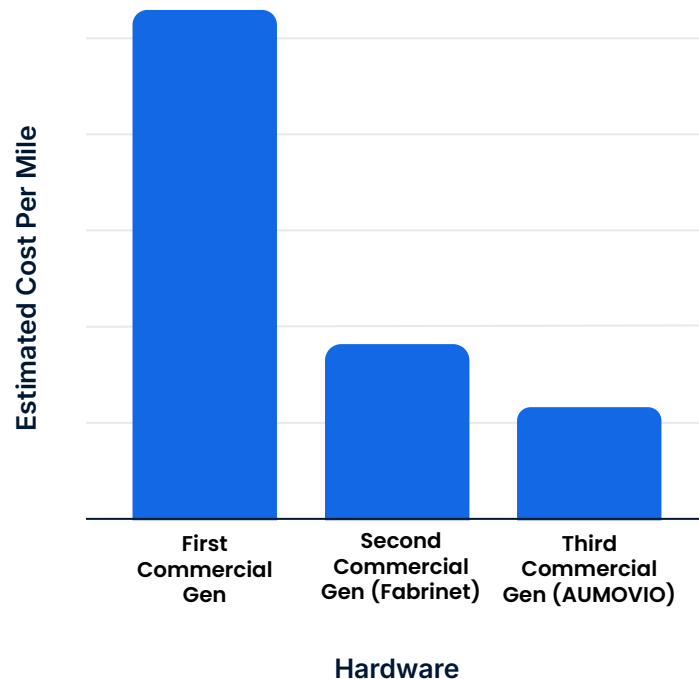


# Our hardware strategy is designed to support our scaling and cost reduction objectives



**Reduction in material costs and increased reliability enable the achievement of our targeted 50%+ cost reduction goal for our second generation commercial hardware kit**

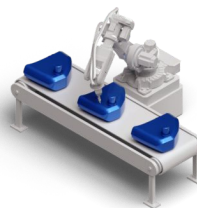
Aurora Driver hardware cost efficiencies due to lower bill of materials (BOM) costs, increased useful life, and improved reliability



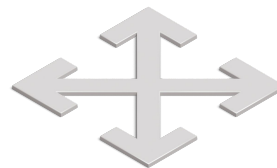
# Our path to scale and self-funding is supported by our:



OEM partnerships with  
Volvo Trucks and PACCAR

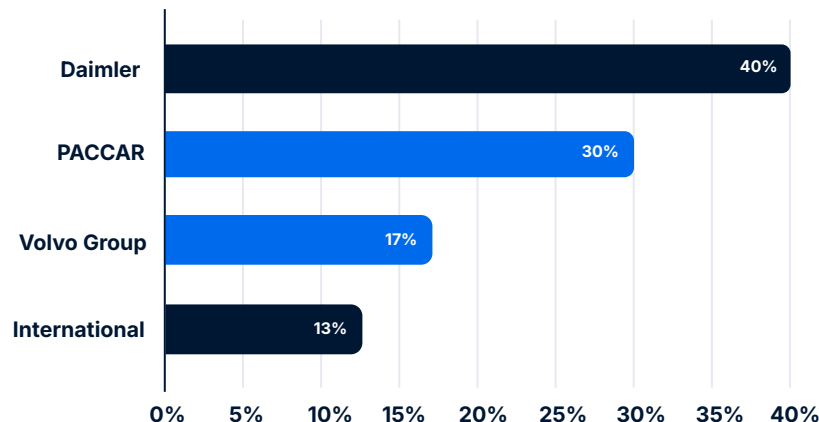


AUMOVIO<sup>1</sup> Hardware as  
a Service partnership

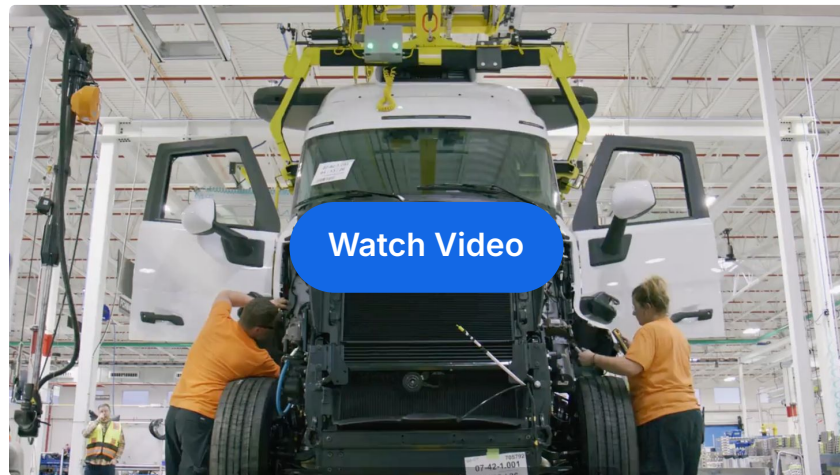


Rapid lane expansion

**Our strategic partnerships with two of the top four class 8 truck OEMs that collectively represent ~50% of the U.S. market are key scaling enablers<sup>1</sup>**



Our partnership with Volvo has entered the industrialization phase with the first Volvo VNL Autonomous trucks equipped with the Aurora Driver coming off the pilot line



Lineside integration of the Aurora Driver hardware kit at Volvo's New River Valley, VA manufacturing facility

**Key Milestone:** Establishes the manufacturing foundation necessary to produce autonomous trucks at large commercial scale. Once Volvo completes validation of the vehicle-level firmware necessary for driverless operations, we will integrate these trucks into our driverless fleet

**In the second quarter of 2026, we plan to launch our second generation commercial hardware kit on a new fleet of trucks that will enable driverless operations without a partner-requested observer. This third truck fleet fortifies our near-term capacity plan and supports our scaling objectives for 2026**

**This fleet will be based on the International® LT® Series vehicle while Aurora will perform all necessary upfit for driverless operations**





**We entered a first-of-its-kind, long-term partnership with AUMOVIO to develop, manufacture, and service a commercially-scalable future generation of the Aurora Driver hardware kit**



We believe partnering with AUMOVIO will help us industrialize our hardware kit at scale and support our long-term profitability goals

Hardware as a Service structure aligns with and supports our capital efficient, Driver as a Service business model and helps ensure incentives are fully aligned among AUMOVIO, Aurora, and our customers

**We further enhanced our ecosystem with a three-way partnership between Aurora, NVIDIA, and AUMOVIO, solidifying another key enabler to successfully deploy at scale**



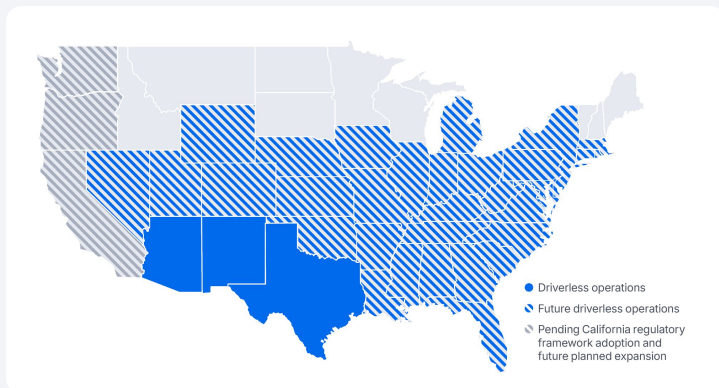
NVIDIA's DRIVE Thor system-on-a-chip and DriveOS will be integrated into the Hardware as a Service generation of the Aurora Driver that AUMOVIO plans to mass-manufacture starting in 2027

We have now received computer samples from AUMOVIO with NVIDIA's DRIVE Thor system-on-a-chip production samples integrated, which we are now testing

DRIVE Thor will be the core of the primary computer for the Aurora Driver which AUMOVIO is developing and will manufacture

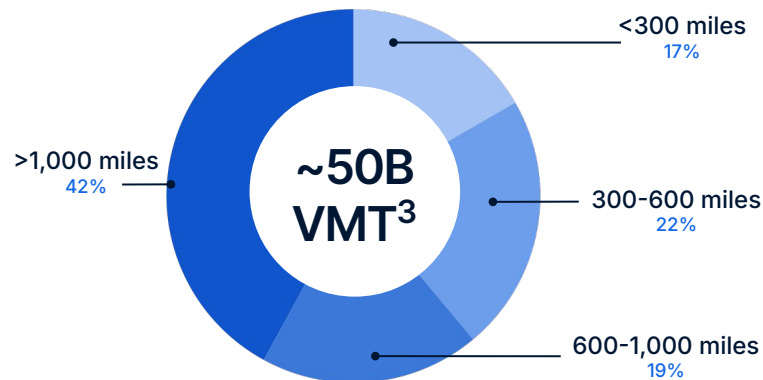
# We expect the Aurora Driver to operate in a 50B VMT serviceable addressable market (SAM) by the start of 2028

Illustrative lane expansion given commercial, technical, and regulatory considerations



\*Including California in our SAM would increase our estimated SAM to ~60B VMT

Length of Haul Breakdown<sup>2</sup>



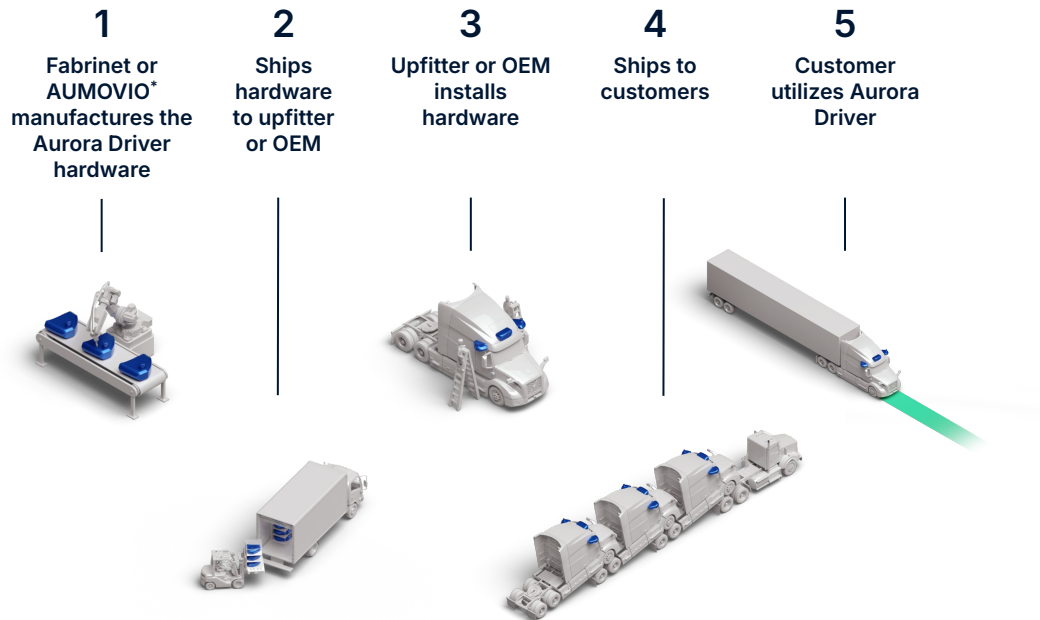
>600 miles exceeds hours of service restrictions and represents over 60% of the anticipated miles

(1) There can be no assurance if or when our operations will expand into these markets

(2) Based on Aurora truck flow analysis leveraging IHS and FHWA data for indicated lane coverage

(3) Vehicle miles traveled

# The Complete Aurora Driver Freight Ecosystem



\*Fabrinet is manufacturing our second generation commercial hardware kit and Aumovio is our Hardware as a Service partner for our third generation commercial hardware kit.

**Our Driver as a Service  
(DaaS) business model  
is highly capital efficient  
and aligns with our  
customers' needs**





# We launched the Aurora Driver in a Transportation as a Service (TaaS) Model and expect to transition to our Driver as a Service (DaaS) Model in 2027

## TaaS Model

**Build foundation through TaaS:** Prove the promise of the Aurora Driver, increase value for our customers, and demonstrate reliability in driverless operations

Fleet Ownership & Operation	Aurora
Description	Aurora provides full driverless freight service
Revenue	Fee per mile (total trucking cost)
Costs borne by Aurora	Variable: Remote assistance (fixed minimum, variable above minimum), on-site support, fuel, repair & maintenance, other i.e. insurance <sup>3</sup>  Fixed: Truck, Aurora Driver hardware cost, terminals, development and extension of Aurora Driver

## DaaS Model

**Scale through DaaS:** Create a compelling value proposition for customers to assume asset ownership enabling a high-margin, capital efficient business model for Aurora

Fleet Ownership & Operation	Customer
Description	Aurora provides self-driving technology to a third-party fleet owner
Revenue	Fee per mile (driver cost)
Costs borne by Aurora <sup>1</sup>	Variable: Aurora Driver hardware cost <sup>2</sup> , remote assistance, on-site support, other i.e. insurance <sup>3</sup>  Fixed: Development and extension of Aurora Driver

<sup>1</sup> Cost allocations subject to change as we commercialize and further define sharing of costs with our partners

<sup>2</sup> Aurora Driver hardware expected to be leased, with cost passed through to customer

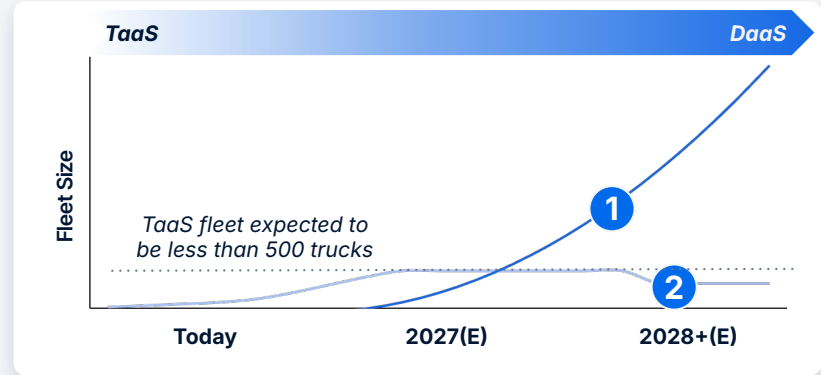
<sup>3</sup> Certain insurance costs may be borne by or split with our partners

# Scalable growth through DaaS: Our planned 2027 strategic transition

DaaS drives **mutual value** for customers and Aurora

	TaaS	DaaS
Asset Owner	Aurora	Customer/Partner
Customer Value	<b>Accessible Entry Point</b> No upfront asset cost; guaranteed capacity and reliability.	<b>Direct Control</b> Ownership of assets; maximum TCO savings.
Aurora Value	<b>Validation</b> Direct control over fleet performance and R&D feedback loops.	<b>Asset Light</b> High-margin software revenue; faster scaling with minimal CapEx.

DaaS represents a **growing share** of our total fleet



- 1 DaaS dominates the sales mix, accelerated by our third generation commercial hardware launch with Aumovio
- 2 A small TaaS fleet will be maintained for customer trialing and core development

# **We expect the Aurora Driver to provide meaningful total cost of ownership (TCO) benefits for our customers**

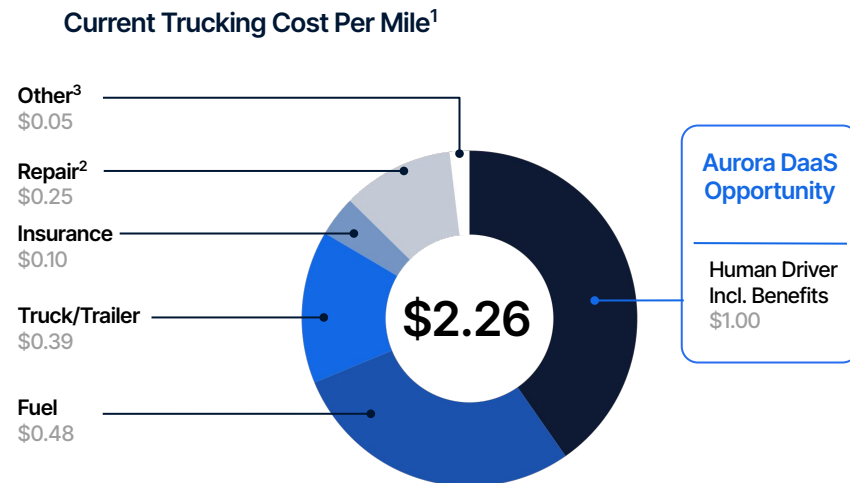
- ✓ **More efficient and less variable driver costs**

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- ✓ **Increased revenue per truck with potential to more than double asset utilization**

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- ✓ **Better fuel economy**

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- ✓ **Reduced insurance costs**

Our product and pricing strategy are designed to drive a compelling value proposition versus existing alternatives



(1) American Transportation Research Institute, Operational Costs of Trucking, 2025

(Total does not sum due to rounding)

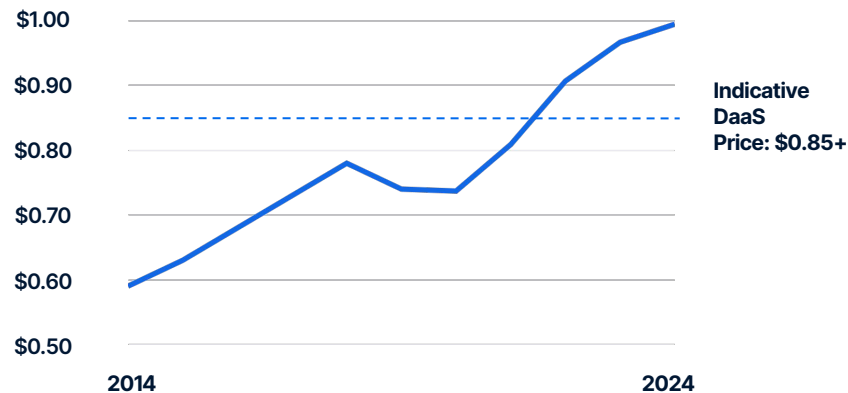
(2) Includes Tires

(3) Includes Tolls, Permits, & Licenses

Indicative DaaS pricing provides customer TCO benefit while supporting "SaaS" like gross margins

### Trucking labor costs continue to rise

Cost Per Mile:  
Driver Wages & Benefits<sup>1</sup>





**Under DaaS pricing,  
Aurora customers have  
an opportunity to achieve  
lower costs, with a more  
predictable and stable  
supply, versus today's  
alternatives**

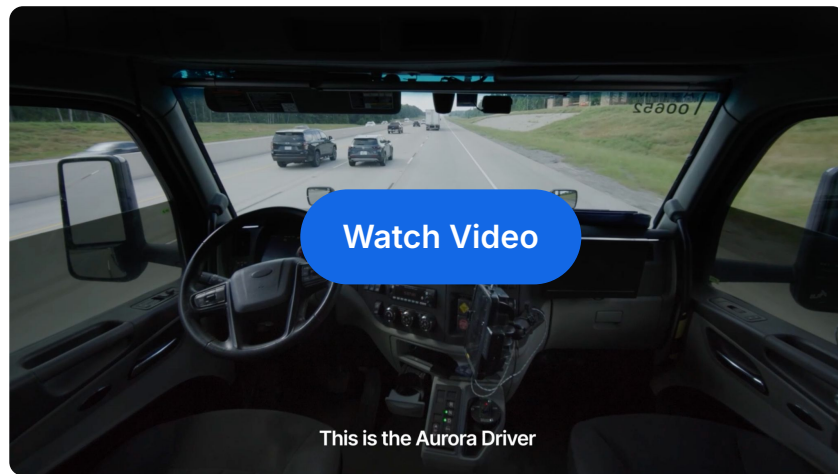
**In addition to savings versus traditional driver costs (\$1.00<sup>1</sup>), there are potential indirect cost reduction opportunities (est. \$0.15):**

- No driver sourcing or turnover costs
- No workers compensation
- No ongoing driver training
- Reduced driver management and driver services overhead

An aerial, dark blue-toned image of a road. A car is positioned in the center of the road. Concentric white lines radiate from the car, representing sensor waves. Numerous blue wireframe rectangular boxes are scattered along the road and its edges, representing detected objects or bounding boxes. The text "Our industry-defining technology" is overlaid in white in the center of the image.

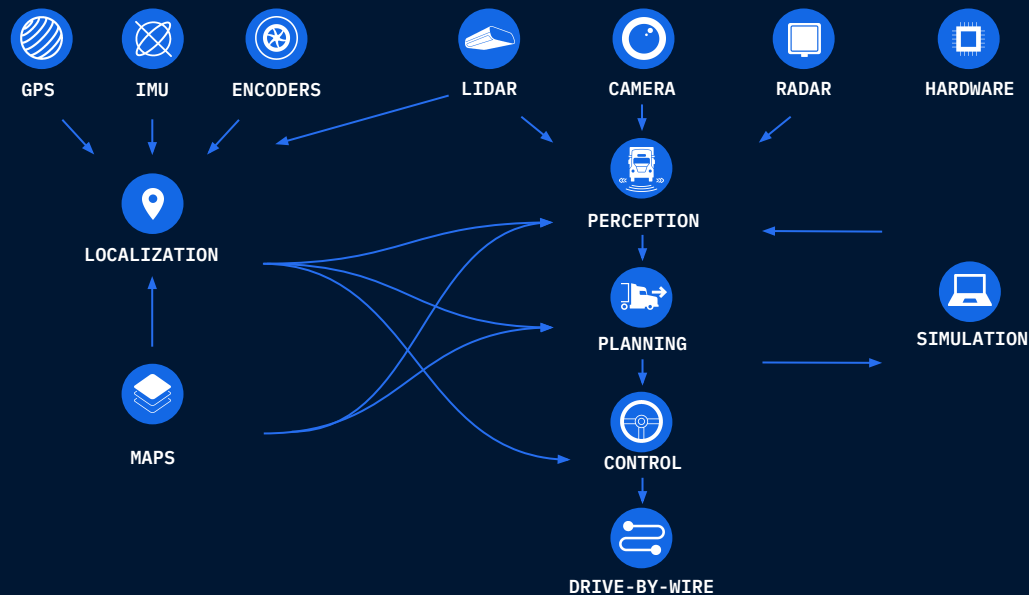
# Our industry-defining technology

# This is the Aurora Driver — a solution with superhuman capabilities that we believe will redefine logistics



As shown above, the Aurora Driver demonstrates a variety of superhuman capabilities across an array of challenging real world scenarios: in low light, it detects a pedestrian running across the highway using its fusion of cameras, radar, and proprietary FirstLight Lidar, which prevented a potentially catastrophic outcome. Driving into intense sun glare, it maintains control where human drivers and cameras would falter. A high-speed motorcycle approaches from behind at night, and the Aurora Driver tracks it seamlessly. When approaching an accident scene in which lane markings are unclear, the system confidently navigates forward. And in the event of an incident, sensor data provides a clear, verifiable record, removing ambiguity for all stakeholders.

# We are innovating throughout the self-driving stack



**Verifiable AI: Our approach to building a driver that is both human-like in its behavior and structured to follow the rules of the road to deliver a practical, transparent, and commercially scalable solution to market**



AI is essential to the success of a self-driving system - it solves problems that rules-based approaches simply can't

Ensuring “alignment” of the AI system (getting it to do what you want it to versus something unpredictable and dangerous) is also critical for a safety-critical industry

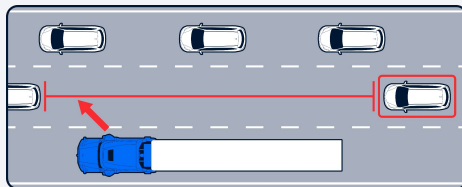
Combining the best of modern AI approaches with encoding the hard rules of the road as invariants accomplishes these objectives

And importantly, this structure makes it possible to verify and explain to regulators, the public, and other stakeholders that the system is trustworthy

We leverage AI to navigate complex and dynamic scenarios, but do not have to rely on hoping the system will learn the rules of the road

### AI Example: Leveraging AI to safely and naturally change lanes on the highway

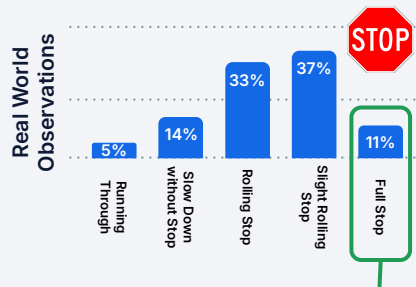
AI excels at finding the optimal position in chaotic traffic, merging where there isn't always a clear "right answer"



### Invariant Example: Encoding a rule of the road guardrail

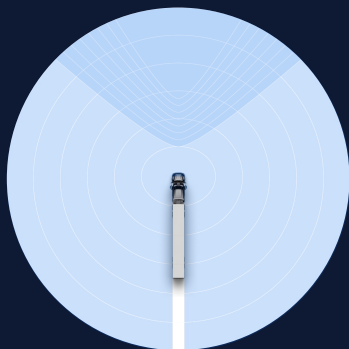
Applying a guardrail to always come to a complete stop at a stop sign ensures the Aurora Driver complies with this driving rule despite few human drivers actually coming to a full stop to a full stop

Distribution of Driving Behavior at Stop Signs<sup>1</sup>



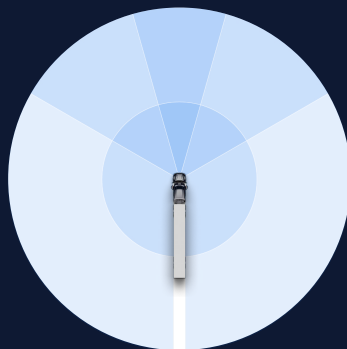
Aurora Driver required behavior

# Our sensor suite combines multiple sensing modalities with our powerful FirstLight Lidar



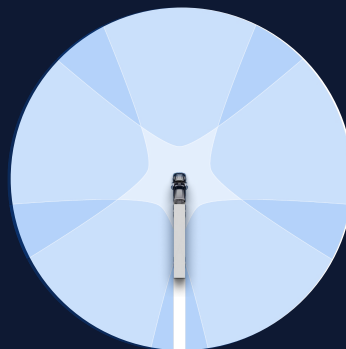
## Lidar

FirstLight is our custom frequency-modulated continuous wave (FMCW) long-range lidar that allows our trucks to travel safely at high speeds.



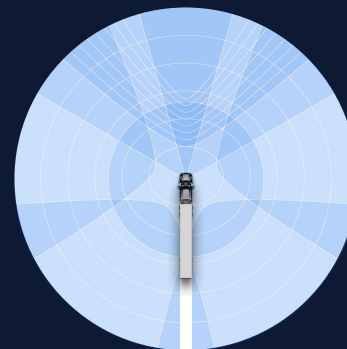
## Camera

Our cameras are made of automotive-grade sensor technology and custom lenses, allowing detection and classification at great distances.



## Radar

Our custom imaging radar sensors produce precise 3D images at greater range and resolution than traditional automotive radar.



## All modalities

Different sensor modalities have different strengths and weaknesses; thus, incorporating multiple modalities drives orders of magnitude improvements in the reliability of the system.



# Our FirstLight Lidar is engineered for the needs of highway driving

The ability to see at distance with both Lidar & Camera—is crucial to unlocking safe autonomous operation at high speed. FirstLight FMCW Lidar enables quicker reaction and longer range for safer, more capable driving.



## Long Range Performance

Coherent light allows FirstLight to see more than twice as far as traditional lidar<sup>1</sup>



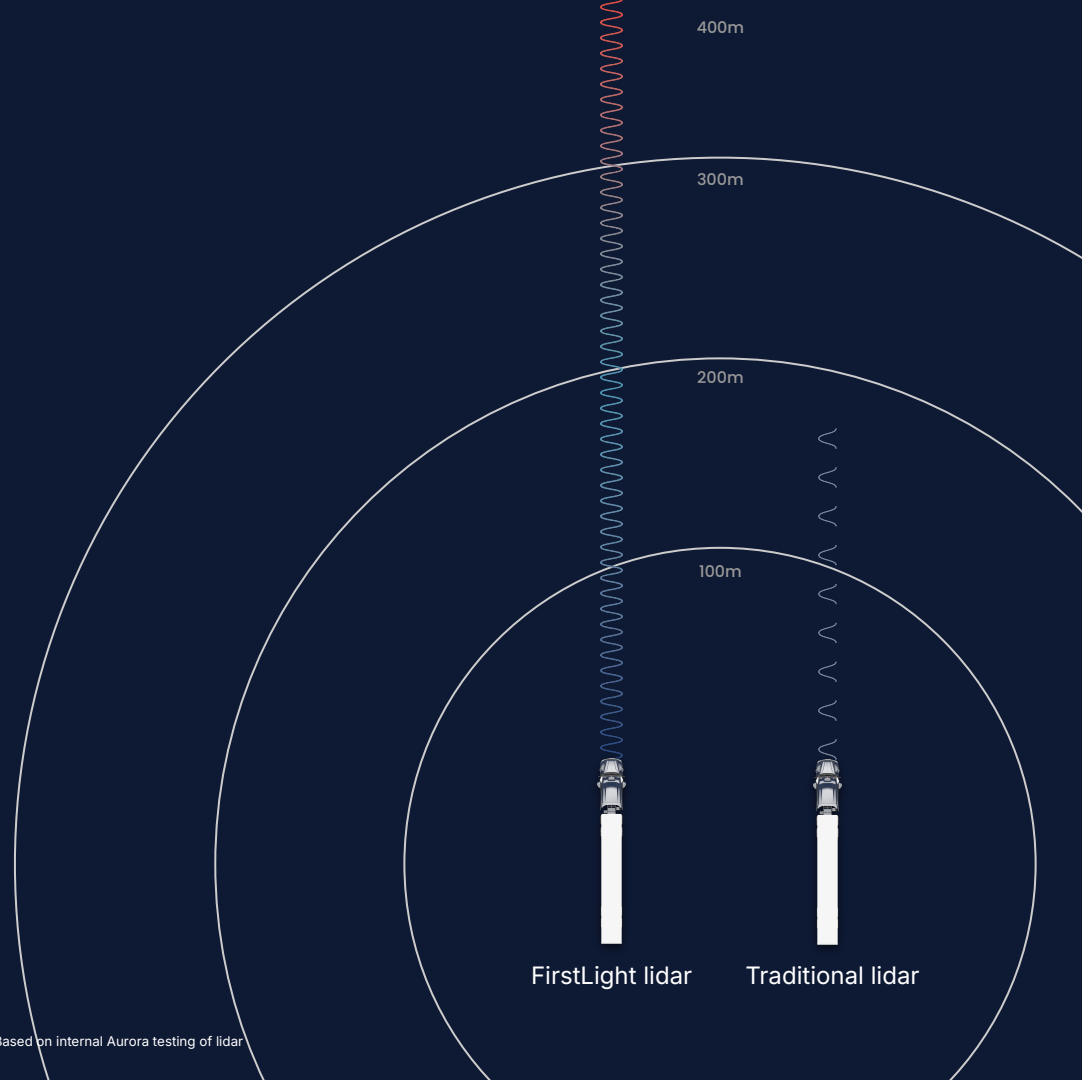
## Interference Immunity

Eliminates virtually all interference from sunlight and other sensors



## Simultaneous Range + Velocity

Doppler effect provides high velocity precision at every point



Our next generation FirstLight Lidar doubles the maximum detection range versus our current generation and closest FMCW lidar competitor, advancing future performance and safety standards

	FirstLight	FMCW Competitor
Current Commercial Gen	320m (10% reflectance**)~500m (retro reflector)	250m (10% reflectance)500m (retro reflector)
Second Commercial Gen	350m (10% reflectance**)~1000m (retro reflector)	
Third Commercial Gen	400m (10% reflectance**)~1000m (retro reflector)	

FirstLight range enables a substantial increase in time to react at highway speeds

- FirstLight's differentiation continues to increase, with our second commercial generation offering a further early detection advantage of 4-15 seconds (depending upon target size and reflectivity) versus the closest competing FMCW lidar technology

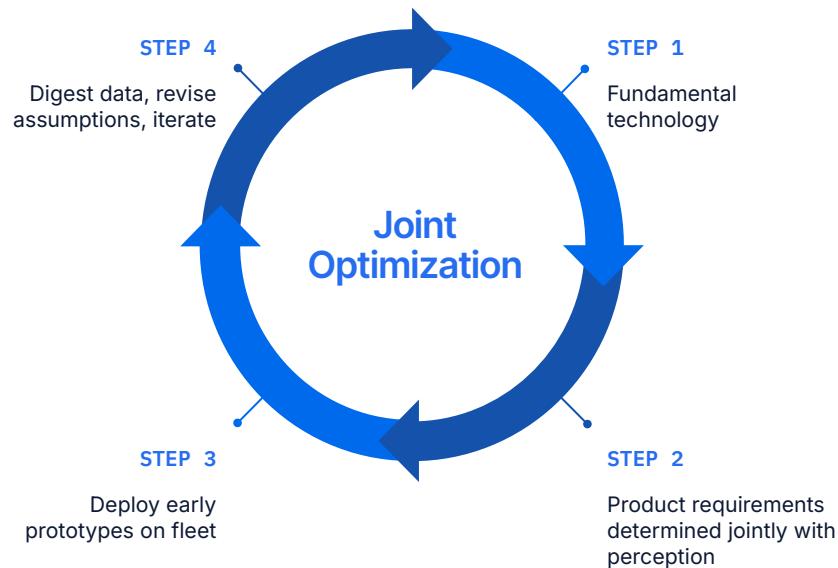
# Developing long-range lidar in-house has many advantages

There are significant challenges relying on externally-developed lidar

- Lack of clarity in vision and requirements
- Risk of being left out via exclusivity
- Tier 1s have long cycle times

Aurora is internally developing its lidar to meet the needs of self-driving

- Rapid iteration and feedback
- Synchronized development with fleet
- Vertically integrated to ensure supply



# Our Virtual Testing Suite creates a paradigm shift in testing safety, efficiency, and speed



Aurora's Virtual Testing Suite (which includes simulation and data replay technologies) improves:

- **Safety:** Dramatically reduces the number of on-road miles needed to develop the Aurora Driver
- **Efficiency:** Aurora's motion planning simulation is meaningfully less expensive than on-road testing
- **Speed:** Aurora's Virtual Testing Suite can scale to continuously simulate the equivalent of over 125,000 trucks on the road. Aurora was able to simulate 2M+ unprotected left hand turns before testing that capability on public roads

# We expect Aurora's innovations to support our path to scale

## We believe we have one of the strongest self-driving intellectual property positions

- 2,050+ awarded and pending patents worldwide<sup>1</sup>
  - Continued strong pace of innovation with 226 patents awarded YTD
- Covering hardware and software including innovations in lidar, silicon photonics, simulation, perception, mapping, localization, safety, remote assistance, and other key areas of technical importance to self-driving vehicles

# Aurora is in the pole position for autonomous trucking

- Only company with driverless commercial long-haul trucking operations on public roads in the U.S.
- Trucking is a massive market and the Aurora Driver can unlock tremendous value
- Only player with strategic partnerships to enable commercialization at scale
- Strong balance sheet with sufficient liquidity to achieve positive free cash flow
- Driver as a Service (DaaS) business model supports anticipated capital efficient shareholder value creation
- Accelerating our first-mover advantage to reinforce our leadership position



# Appendix



# Historical Financial Summary

(unaudited)

(\$ in millions except per share data)

	Year Ended December 31, 2025	Year Ended December 31, 2024
Revenue	\$3	\$-
Cost of revenue	17	-
Research and development	745	676
Selling, general and administrative	142	110
<b>Loss from operations</b>	<b>(901)</b>	<b>(786)</b>
Other income (expense):		
Change in fair value of derivative liabilities	29	(24)
Other income, net	56	62
<b>Loss before income taxes</b>	<b>(816)</b>	<b>(748)</b>
Income tax expense	-	-
<b>Net Loss</b>	<b>\$(816)</b>	<b>\$(748)</b>
Basic and diluted net loss per share - Class A and Class B	\$(0.44)	\$(0.46)
Basic and diluted weighted-average shares outstanding - Class A and Class B	1,839	1,618

# Non-GAAP Financial Information

## (unaudited)

The following table reconciles our as reported U.S. GAAP net loss to Non-GAAP adjusted EBITDA:

(\$ in millions)	Year Ended December 31, 2025	Year Ended December 31, 2024
Net Loss	\$(816)	\$(748)
Depreciation and amortization	30	21
Stock-based compensation	188	144
Change in fair value of derivative liabilities	(29)	24
Other income, net	(56)	(62)
Adjusted EBITDA	\$(683)	\$(621)

# Selected Balance Sheet Data

## (unaudited)

(\$ in millions)	December 31, 2025	December 31, 2024
Cash and cash equivalents	\$221	\$211
Short-term investments	1,055	1,012
Long-term investments	183	-
Total cash, cash equivalents, short-term investments & long-term investments	\$1,459	\$1,223

# Use of Non-GAAP Financial Information

Our Non-GAAP Adjusted EBITDA excludes certain items we believe are not representative of continuing operations due to their non-recurring or non-cash nature. We believe Non-GAAP Adjusted EBITDA provides greater transparency to key metrics used by management in its evaluation of ongoing operations which allows investors to better evaluate our operating results. We define Adjusted EBITDA as net loss, the most directly comparable financial measure calculated in accordance with U.S. GAAP, adjusted to exclude the impacts of (i) income taxes, (ii) depreciation and amortization, (iii) stock-based compensation, (iv) changes in fair value of derivative liabilities, and (v) other non-operating income and expenses. We believe that Adjusted EBITDA provides useful information to investors and others in understanding and evaluating our operating results in the same manner as management. However, Adjusted EBITDA is not a financial measure calculated in accordance with U.S. GAAP and should not be considered as a substitute for or superior to net loss, operating loss, or any other operating performance measure, which are calculated in accordance with U.S. GAAP. Using any such financial measure to analyze our business would have material limitations because the calculations are based on the subjective determination of management regarding the nature and classification of events and circumstances that investors may find significant because they exclude significant expenses that are required by U.S. GAAP to be recorded in our financial measures. In addition, although other companies in our industry may report measures titled Adjusted EBITDA, such financial measures may be calculated differently from how we calculate such financial measures, which reduces their overall usefulness as comparative measures.

# Aurora

